



GAZPROM: 2Q2019 IFRS RESULTS

AUGUST 29, 2019





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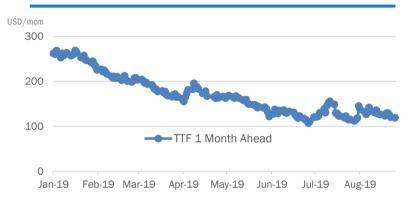
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2Q2019 MARKET ENVIRONMENT



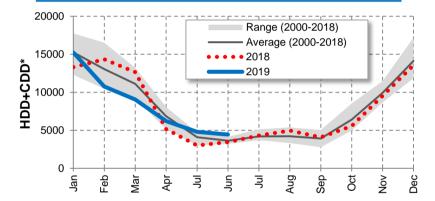
HIGHLIGHTS

- GAS EXPORT VOLUMES* TO EUROPE IN 2Q2019 INCREASED BY 3% Y-O-Y
- GAZPROM PRICES IN EUROPE IN 2Q2019 WERE HIGHER THAN SPOT PRICES

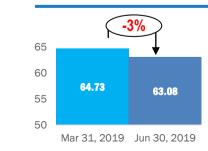


AVERAGE GAS PRICES

WEATHER INDEX IN EUROPE

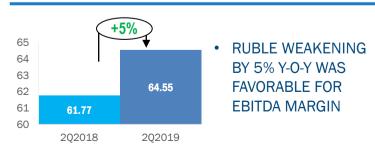


END OF PERIOD USD/RUB EXCHANGE RATE



 DURING 2Q2019 RUBLE STRENGTHENED BY 3% WHICH RESULTED IN FX GAINS

AVERAGE USD/RUB EXCHANGE RATE

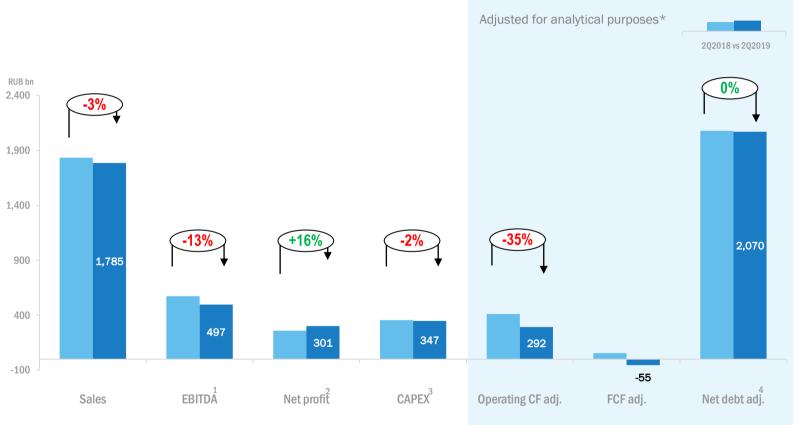


*Under Gazprom Export LLC. contracts

2Q2019 KEY FINANCIALS

- ROBUST OIL, ELECTRICITY AND HEAT BUSINESS GROWTH
- FX GAINS: RR 35 BN IN 2Q2019
- FCF ADJ. NEGATIVE DUE TO HIGH TAX PAYMENTS





1 EBITDA adjusted for changes in impairment provisions

2 Profit attributable to PJSC Gazprom's shareholders for the period

3 Cash capital expenditures

4 Compared to Net debt as of March 31, 2019

*In order to reflect the effects of the changes in bank deposits (reported as part of Other current assets and Other non-current assets)



GAS BUSINESS

Russia



+7% RUB bn 400 349 318 300 169 158 200 128 100 0 4Q18 2Q18 3Q18 1Q19 2Q19

NET SALES TO RUSSIA¹

Calculations may differ due to rounding.

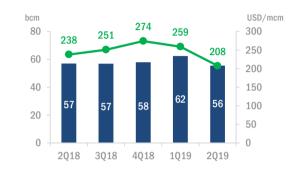
1 Net of value added tax (VAT)

2 OC - other countries, including LNG sales

3 VAT is not charged on export sales

4 Net of custom duties and excise tax on gas exports

Europe & OC²



VOLUMES — AVERAGE PRICE IN EUROPE & OC

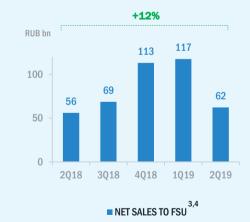


NET SALES TO EUROPE & OC ^{3,4}

FSU



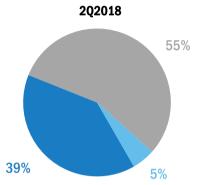
VOLUMES - AVERAGE PRICE IN FSU

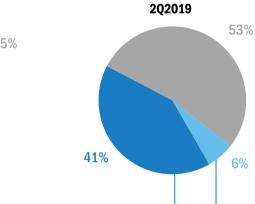


OIL AND ENERGY BUSINESS



Total sales¹ breakdown





Crude oil and gas condensate; refined products sales

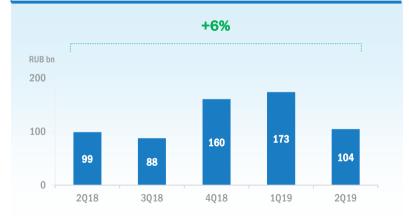


Calculations may differ due to rounding.

1 Net of value added tax (VAT), excise tax and custom duties.

Electricity and heat sales

ELECTRICITY AND HEAT



CRUDE OIL AND GAS CONDENSATE; REFINED PRODUCTS

GAS BUSINESS, TRANSPORTATION AND OTHER REVENUES

IMPACT OF BANK DEPOSITS



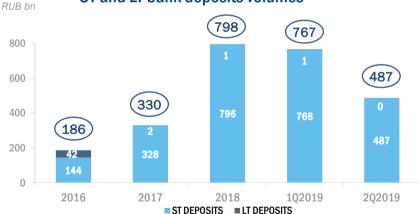
Key features of bank deposits²:

Early withdrawal clause

Deposit term of over 3 months

Impact of bank deposits on Net debt:

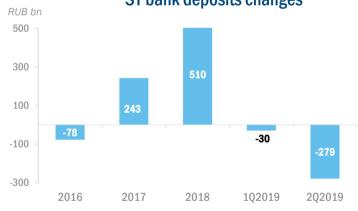
- Bank deposits are NOT included in Cash and cash equivalents
- Net Debt and Net Debt/EBITDA need to be adjusted for bank deposits for analytical purposes



ST and LT bank deposits volumes

Impact of changes in ST bank deposits on Cash flows:

- Changes in working capital (a part of Operating cash flows) include changes in ST bank deposits
- Operating cash flows and Free cash flow need to be adjusted for changes in ST bank deposits for analytical purposes



ST bank deposits changes

Applying of LT and ST bank deposits is aimed at improving the efficiency of liquidity management

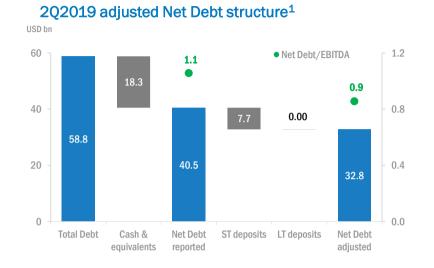
1 Source: Gazprom 202019 IFRS report, note 13

2 Reported as a part of Other current assets and Other non-current assets

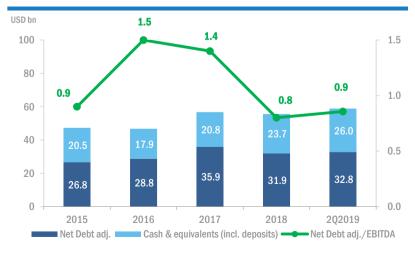
202019 IFRS RESULTS

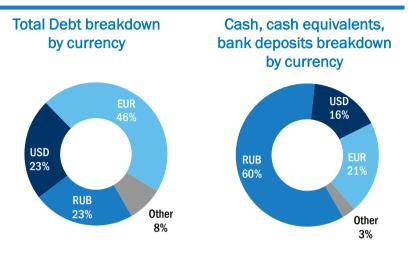
KEY DEBT METRICS



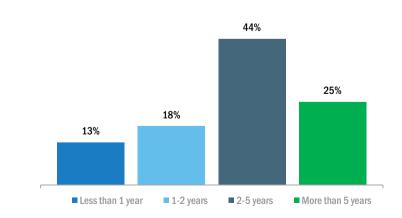


Net Debt adjusted for bank deposits¹





Total Debt maturity profile, 2Q2019

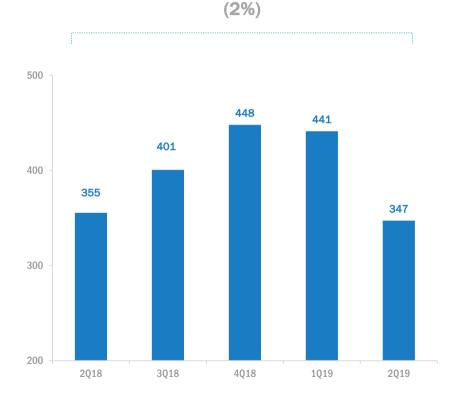


1 Net Debt adjusted for the bank deposits reported as a part of Other current assets and Other non-current assets (see Slide 8 for details). Based on calculations in USD.

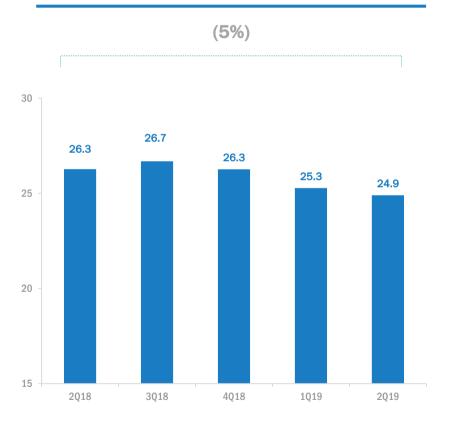
CAPITAL EXPENDITURES

- CAPEX REDUCTION DUE TO CONSTANT COST CONTROL
- MOST PART OF CAPEX NOMINATED IN RUBLES

Cash CAPEX (RUR bn)



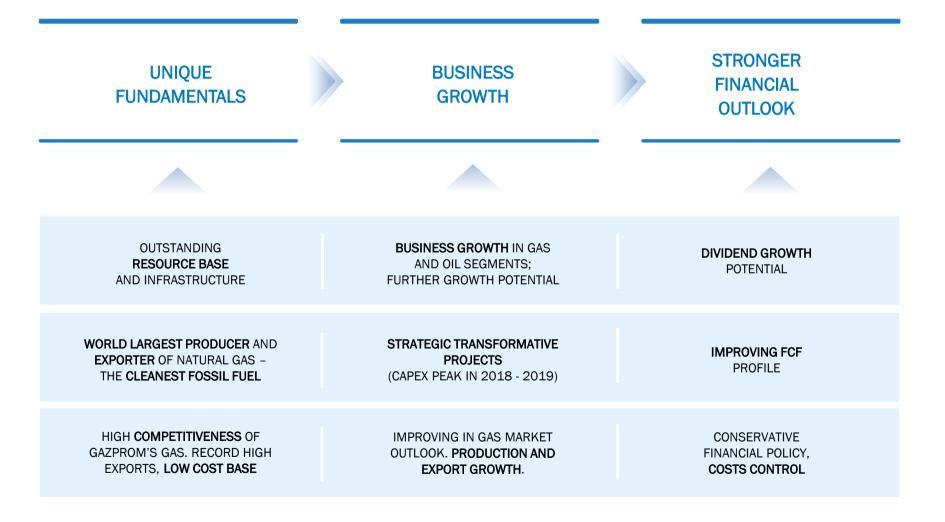
LTM Cash CAPEX (USD bn)





INVESTMENT CASE FROM PEAK INVESTMENTS TO HIGHER FCF





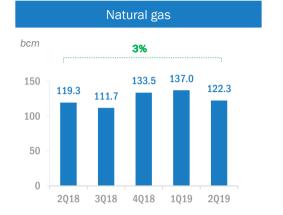




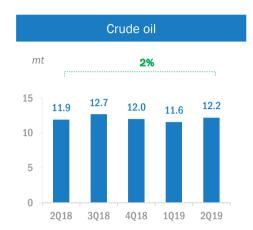
ADDITIONAL INFORMATION

PRODUCTION



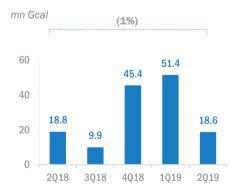








Heat



Gazprom Group's volumes produced in Russia Calculations may differ due to rounding.

RUSSIAN NATURAL GAS BALANCE



| Bcm | 2017 | 2018 | 2Q2018 | 2Q2019 |
|---|--------|--------|--------|--------|
| Natural gas resources | 770.29 | 810.64 | 182.06 | 188.79 |
| Domestic gas production | 691.19 | 725.41 | 174.07 | 180.32 |
| Other sources including Central Asian and Azerbaijani gas | 25.33 | 23.49 | 6.76 | 6.96 |
| Gas withdrawn from underground storage in Russia, Latvia and Europe | 50.45 | 59.33 | 0.54 | 0.72 |
| Decrease in the amount of gas within the gas transportation system | 3.31 | 2.42 | 0.68 | 0.80 |
| Natural gas distribution | 770.29 | 810.64 | 182.06 | 188.79 |
| Domestic consumption | 468.01 | 493.18 | 96.97 | 98.05 |
| including needs of the gas transportation system and underground storages | 37.81 | 40.55 | 9.34 | 9.22 |
| Gas pumped into underground storages | 53.02 | 56.17 | 26.59 | 25.62 |
| Gas for LNG production | 15.46 | 20.94 | 4.02 | 10.49 |
| Foreign supplies | 197.40 | 200.29 | 47.18 | 47.29 |
| FSU supplies | 32.88 | 36.70 | 6.68 | 6.76 |
| Increase in the amount of gas within the gas transportation system | 3.52 | 3.07 | 0.62 | 0.57 |

Source: Company Operating Data



THANK YOU!